

# ICCS

# AGENT PROGRAM

ICCS is an award winning full service telecommunications brokerage firm exclusively serving businesses. We provide customized voice, data, wireless, conferencing and equipment solutions from leading national telecommunications providers. We rely primarily on strong relationships with independent agents to represent us in the market. We have built our agent program to provide agents with the best support team and resources to make you successful.



## Our Value

- Highest commissions, no commitments
- Dedicated Accounts Managers
- Dedicated installation support
- Extensive team resources
- Easy to work with
- Ongoing support and training
- Industry leading incentives like our Agent Recruitment Program, Retirement Incentive and Quarterly Sales Promotions

## Available Agent Programs

- Referral Agent (you refer leads to our sales team) – receive 50% pass-through on residual commissions
- Direct Agent (you close the business) – receive 70% pass-through on residual commissions + 70% upfront bonus

## Get Started Today

- For more information, visit [www.ICCSagency.com](http://www.ICCSagency.com) or contact ICCS Channel Support Team at **877.292.4227** or [support@iccsagency.com](mailto:support@iccsagency.com).

*"I work as an IT professional and always have customers needing telecom or cloud services. I don't have time to sell these services. ICCS's program is unbelievable. I get them engaged, they work the sale and I get 15% revenue share. My monthly check is already \$3,200 a month."*

- ERIC TORRES

### COMPANY OVERVIEW

Founded in 2005, Integrated Communications Consulting Services (ICCS) is one of the country's leading technology and telecommunication brokerage firms managing communication services for thousands of clients.

### CUSTOMER SOLUTIONS

Delivering critical Business and Cloud communication technology and telecommunication solutions nationally through our strategic partner relationships with competitive Service Level Agreements, better pricing and award-winning customer support.

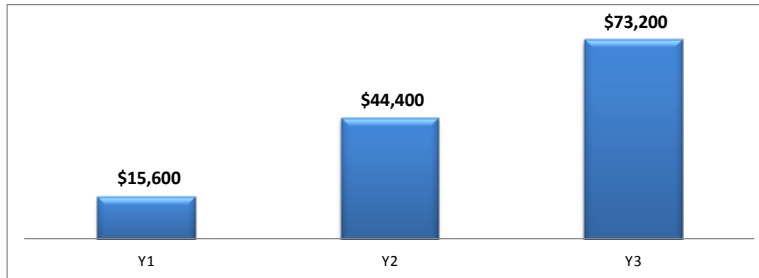
# ICCS AGENT PAYOUT EXAMPLES

- ❖ **Dedicated** Channel Manager, Sellers, Project Manager and Account Manager for you!
- ❖ Long term income with a trusted **history of success**
- ❖ Strong customer relationships with our **24 Hour Customer Service**

## Referral Agent Partner

Average Revenue per sale = \$1,000  
 Average Referrals per month = 2  
 Average Revenue Share = 10%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Partner Earnings
Year 1	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	
<i>billing</i>	\$ 2,000	\$ 4,000	\$ 6,000	\$ 8,000	\$ 10,000	\$ 12,000	\$ 14,000	\$ 16,000	\$ 18,000	\$ 20,000	\$ 22,000	\$ 24,000	
1st Yr Pay	\$ 200	\$ 400	\$ 600	\$ 800	\$ 1,000	\$ 1,200	\$ 1,400	\$ 1,600	\$ 1,800	\$ 2,000	\$ 2,200	\$ 2,400	\$ 15,600
Year 2	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	
<i>billing</i>	\$ 26,000	\$ 28,000	\$ 30,000	\$ 32,000	\$ 34,000	\$ 36,000	\$ 38,000	\$ 40,000	\$ 42,000	\$ 44,000	\$ 46,000	\$ 48,000	
2nd Yr Pay	\$ 2,600	\$ 2,800	\$ 3,000	\$ 3,200	\$ 3,400	\$ 3,600	\$ 3,800	\$ 4,000	\$ 4,200	\$ 4,400	\$ 4,600	\$ 4,800	\$ 44,400
Year 3	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	
<i>billing</i>	\$ 50,000	\$ 52,000	\$ 54,000	\$ 56,000	\$ 58,000	\$ 60,000	\$ 62,000	\$ 64,000	\$ 66,000	\$ 68,000	\$ 70,000	\$ 72,000	
3rd Yr Pay	\$ 5,000	\$ 5,200	\$ 5,400	\$ 5,600	\$ 5,800	\$ 6,000	\$ 6,200	\$ 6,400	\$ 6,600	\$ 6,800	\$ 7,000	\$ 7,200	\$ 73,200
													\$ 133,200



## Direct Agent Partner

Average Revenue per sale = \$5,000  
 1x bonus per sale = 70%  
 Average Revenue Share = 14%

	Jan	Feb	Mar	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Partner Earnings
Year 1	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	
<i>billing</i>	\$ 5,000	\$ 10,000	\$ 15,000	\$ 20,000	\$ 25,000	\$ 30,000	\$ 35,000	\$ 40,000	\$ 45,000	\$ 50,000	\$ 55,000	\$ 60,000	
1st Yr Pay	\$ 4,200	\$ 4,900	\$ 5,600	\$ 6,300	\$ 7,000	\$ 7,700	\$ 8,400	\$ 9,100	\$ 9,800	\$ 10,500	\$ 11,200	\$ 11,900	\$ 96,600
Year 2	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	
<i>billing</i>	\$ 65,000	\$ 70,000	\$ 75,000	\$ 80,000	\$ 85,000	\$ 90,000	\$ 95,000	\$ 100,000	\$ 105,000	\$ 110,000	\$ 115,000	\$ 120,000	
2nd Yr Pay	\$ 12,600	\$ 13,300	\$ 14,000	\$ 14,700	\$ 15,400	\$ 16,100	\$ 16,800	\$ 17,500	\$ 18,200	\$ 18,900	\$ 19,600	\$ 20,300	\$ 197,400
Year 3	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	
<i>billing</i>	\$ 125,000	\$ 130,000	\$ 135,000	\$ 140,000	\$ 145,000	\$ 150,000	\$ 155,000	\$ 160,000	\$ 165,000	\$ 170,000	\$ 175,000	\$ 180,000	
3rd Yr Pay	\$ 21,000	\$ 21,700	\$ 22,400	\$ 23,100	\$ 23,800	\$ 24,500	\$ 25,200	\$ 25,900	\$ 26,600	\$ 27,300	\$ 28,000	\$ 28,700	\$ 298,200
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