

# ICCS

## AT A GLANCE

Founded in 2005, ICCS delivers custom-tailored solutions to businesses needing to streamline their telecommunication services and products. Our company has provided communication solutions to thousands of clients in healthcare, hospitality, automotive industries, retail and partners with over 100 reputable nationwide telecom carriers. We provide proven industry leaders who conduct extensive research analysis, keeping in mind your business goals and budget. We can offer third-party perspective into your many telecom providers and bills, streamlining the processes and saving you money.

### Benefits of Using a Professional Telecom Consultant

- **Single Point of Contact.** A single point of contact allows you to always deal with the person who knows your account best. In evaluations and pricing out new carriers you could easily cut down your time committed to researching solutions by working with a consultant.
- **Consultant Understands Your Company.** A consultant works hard to know you and your company, what direction you are headed, and the preferences on how your services are integrated.
- **Unbiased Opinion of Multiple Carriers Services/Products.** Consultants work for you, so when it comes to searching out your solution, he will be able to put the best telecommunication solution for you based on your company needs.
- **Consultant is Invested in Your Long Term Success.** Your consultant isn't successful unless you are. It is in your consultant's best interest to help implement the solution best suited for your company and that he maintain that account on every level. Should he lose your business he also loses compensation associated with your account.
- **Knowledge of Incentives & Promotions.** Consultants are privy to carrier promotions and incentives that become available but are not advertised openly.
- **Well Versed in Next Generation Technology.** Consultants are in constant contact with carriers learning "Next Generation Technology" as it is available and becomes efficient.

*"The telecom solution put in place by ICCS is **second to none**. They custom tailored the exact solution that our firm needed for future growth and cost efficiency. The account team that manages our account is **outstanding**, they understand our business and know that time is money and we can't afford to be down, they handle every concern like it is life altering to make sure we get what we need as quickly as possible. Definitely an **improvement** all the way around from our old solution."*

-NATE REYMUNDO  
Clark & Washington, P.C.

### Products and Services:

- Cloud Services
- Managed Services
- Voice (Local & Long Distance)
- IP Connectivity
- Internet
- Phone Systems and Equipment