

TITAN PROGRAM FAQ'S

Q: What happens if I don't meet my commitment?

A: If you don't meet your commitments then you will continue to earn commissions for any sales you make or have made as stated in our standard Agent program but will not continue to enjoy the perks that are unique to the Titan Program such as bonus milestones and dedicated teams.

Q: How does credit for sales work?

A: Any sale, regardless of carrier, will count towards your quarterly monthly average target of \$1,000. The amount of new monthly recurring revenue sold and billed will be used to total your qualifying membership.

Q: How does support for my customers work?

A: Titan Agents are expected to be a first line of support for all of their end user customers. After that, a trouble ticket is opened via the carrier supplying the service or via your dedicated support group.

Q: When does the \$1,000 commit start?

A: Second month of the program. Quarterly reports are reviewed and monthly production is averaged over two quarters. Thus, if sales are not at least \$6,000 by the sixth month then it would be determined whether you would continue to qualify for the program.

Q: Who is my main point of contact?

A: As a Titan Agent, you will get a custom phone number which gives you access to the Channel Director, Project Manager, SVP of Sales, support personnel and two company executives at all times 24/7/365 days a year.

Q: Can I hand off a lead as a referral and still get paid?

A: Yes absolutely, however, the payment for referral leads versus closed deals is tiered but still a lucrative payout.

Q: Does evergreen mean I get paid no matter what?

A: Yes, all business written under the status of a Titan Member you will be paid forever as long as the customer remains a client of Equinox Five companies.